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ADVANTAGES OF HAVING SME'S IN DEVELOPING COUNTRIES



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#### **About**

Small and medium-sized enterprises (SMEs) are important agents of development throughout the world. Promoting a country's SME sector plays a crucial role in maintaining high employment and income generation and is therefore critical for achieving sustainable growth. 1

SME's play a vital role in contributing to Economic Growth of the Country.

#### **Key Advantages**

Adaptability to Trends & Independence in Work.

Faster Possibility to react to market Trends.

Higher Profit & Stability of Work

Access to Funding & Talent Management &

Networks & External Engagement



R & D and Innovation &

**Adoption Of Technologies** 



# SME'S HAVE A COMPETITIVE STRUCTURE.

#### Core Capability

- Entrepreneur Capability
- Marketing Capability
- Innovation Capability

#### Competitive Strategy

- Cost
- Quality
- Delivery
- Partnering



# SME'S ARE MORE EFFICIENT.

- Engines of development
- Right Efficiency Metrics
- Consistent Procedures & Processes
- Automating Operations & Tasks
- Better Internal Communications





### SME'S KEEP UP WITH THE NEW DEMANDS AND NEW TECHNOLOGY EASIER

- Strategic Resources
- Leveraging Fin-tech
- Supply of new Digital Solutions
- Connecting with Knowledge Networks
- Access to Data & Technology
- Creating Right Business Environment
- Promoting Digital Infrastructure

#### SME'S WORKING STYLES ARE NOT MONOTONOUS OR BORING.

- Hybrid work style
- Remote Working Policy
- Easy Terms & Conditions





#### SME'S ARE MORE ENDURING TO THE ECONOMIC CRISIS.

- Adaptive Managerial Structure
- Low Operating Costs
- High Flexibility

#### SME'S HAVE A MORE SUCCESSFUL ROLE IN INCREASING EMPLOYMENT AND ARRANGING INCOME.

- Drivers of Main Economic Growth
- High Sustainability





### LITTLE DROPS OF WATER MAKE A MIGHTY OCEAN.

Similarly Small Scale Industries combined together make a huge economy and our company is witness to the same.



We as Tirupati decided to make a SME park in 2012 with a vision to empower the start-ups, young entrepreneurs and create job employments.

I can proudly say that, a mere 10 acre land has helped more than 150 small and medium scale industries to establish themselves without any hustle of acquiring a land. A small industrial unit or a manufacturing plant can just come, PLUG and PLAY!

# WHAT HAPPENS WHEN A PERSON OWNS A UNIT?

PLUG & PLAY

- He is more confident that his business has now stabilized with small footsteps and then tries to take more calculated risks and gathers courage to expand his business.
- Expanding his business means contributing in growth of the economy.
- He becomes more conscious as a person to preserve his integrity and thus will mostly work in an ethical manner.
- With his growing business which started small will help empower more people and in turn will contribute to economy and employment of a nation.

## The Blockchain Structure

Each Small Scale Enterprise directly or indirectly empowers the other.

**Firstly** 

Each one provides the facility as needed within the same premises and mutually support one and another.

Secondly

When there is a condominium ownership there is a sense of commitment to preserve at its best.

Thirdly

Many such SME'S together make a huge income in the Utility Sector

THE LAW OF KARMA (ACTIONS): YOU REAP WHAT YOU SOW, YOU GET WHAT YOU GIVE, BE IT GOOD OR BAD!!



























# THANKSOU







